

**CASEWARE SCENARIOS**  
**PRODUCT PROFILE**

RUN WITH THE LEADERS



### A New Client Service Opportunity

CaseWare Scenarios is the first business analysis tool that displays an integrated balance sheet, income statement, cash flow, business drivers and analytics on a single screen.

### Key Features and Benefits of CaseWare Scenarios

- CaseWare Scenarios is easily integrated into any existing Working Papers engagement giving you immediate access to the client data without having to import or input additional information.
- Uses the full functionality of Working Papers and is an extremely useful tool for providing business advisory services.
- Show your clients how to look more deeply into their business drivers and help them build more success.
- Provide the methodology to solve problems such as high cost of sales, high receivables or inventory values.
- Gives an opportunity to show clients a different view of their business.
- Lets you meet with your clients more frequently to help them solve problems quickly and easily.
- Create "what if" scenario calculations by changing business drivers, such as price increase or days sales in receivables, which will instantly show the financial effects.
- Split screen views clearly display the relationships between all business drivers and financial results while doing the "what if" analysis.
- CaseWare Scenario Solver lets you select desired targets for such items as break-even point or working capital ratio, and then finds the appropriate mix of drivers to meet these targets.

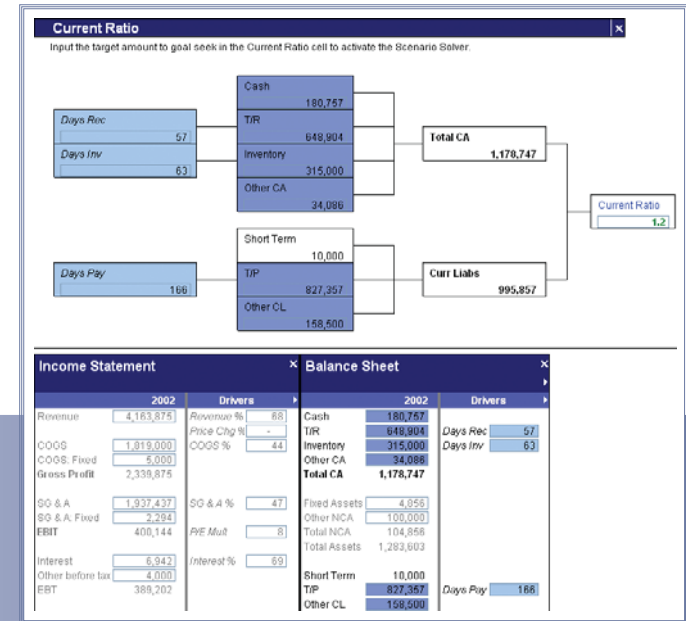
### Creating a Scenario - Easy to Use Functionality

With CaseWare Scenarios you can select your desired Entity and Accounting Period from pull-down menus. You can change the entity and period any time to display the relevant data.

Scenario		Actual Data		New Scenario		View: w/ Cash Flow		Entity: ABC Limited		Period: Yearly		Description: Working Trial Balance	
<b>Income Statement</b>				<b>Balance Sheet</b>				<b>Cash Flow</b>				<b>Analytics</b>	
	2002	Drivers			2002	Drivers			2002				2002
Revenue	4,163,875	Revenue % 68		Cash	180,757			<b>Operations</b>				<b>Liquidity</b>	
		Price Chg % -		T/R	648,904	Days Rec 57		Customers	4,062,875			Current Ratio	1.2
COGS	1,819,000	COGS % 44		Inventory	315,000	Days Inv 63		Used in Prod.	1,993,616			Working Cap %	4.4
COGS: Fixed	5,000			Other CA	34,086			<b>Gross Cash</b>	<b>2,069,260</b>			Quick Ratio	1.0
<b>Gross Profit</b>	<b>2,339,875</b>			<b>Total CA</b>	<b>1,178,747</b>			Cash Expenses	1,798,626			Cash Flow	15,485
SG & A	1,937,437	SG & A % 47		Fixed Assets	4,856			<b>After Operations</b>	<b>270,633</b>			<b>Profitability</b>	
SG & A: Fixed	2,294			Other NCA	100,000			Other	5,750			G/P Margin	56.2
<b>EBIT</b>	<b>400,144</b>	P/E Mult 8		<b>Total NCA</b>	<b>104,856</b>			Taxes	160,000			EBIT Margin	9.6
Interest	6,942	Interest % 69		<b>Total Assets</b>	<b>1,283,603</b>			<b>Net Cash bef. Int</b>	<b>104,883</b>			Profitability %	5.5
Other before tax	4,000			Short Term	10,000			Interest	6,942			ROI	443.4
<b>EBT</b>	<b>389,202</b>	Tax % 41		T/P	827,357	Days Pay 166		<b>Net Op. Cash</b>	<b>97,941</b>			EPS	80.0
Taxes	160,000			Other CL	158,500			<b>Investments</b>				<b>Coverage</b>	
Other after tax	1,750			<b>Curr Liabs</b>	<b>995,857</b>			Change in F/A	(3,544)			Debt Ratio	0.8
<b>Net Income</b>	<b>227,452</b>	FT Emp 100		Long Term	10,000			Change in NCA	100,000			Equity	0.2
Adjustments	1,000	Area 10,000		Other NCL	3,000			<b>Investments</b>	<b>96,456</b>			Int. Earned	57.6
Dividends	3,000	Customers 1,000		<b>Total NCL</b>	<b>13,000</b>			<b>Financing</b>				Debt	20,000
<b>Change in RE</b>	<b>223,452</b>			<b>Total Liabs</b>	<b>1,008,857</b>			Change in Debt	13,000			<b>Others</b>	
				Equity	50,000	Shares 5,000		Adjustments	(1,000)			Asset Turnover	3.2
				Other Equity	5,000			Dividends	(3,000)			Break-Even	74,542
				R/E	219,746			Change in Equity	5,000			RevFTE	41,639
				<b>Total Equity</b>	<b>274,746</b>			<b>Financing</b>	<b>14,000</b>			RevArea	416
				<b>Liabs&amp;Equity</b>	<b>1,283,603</b>			<b>Cash Flow</b>	<b>15,485</b>			RevCust	4,164
												PIE Valuation	3,201,153

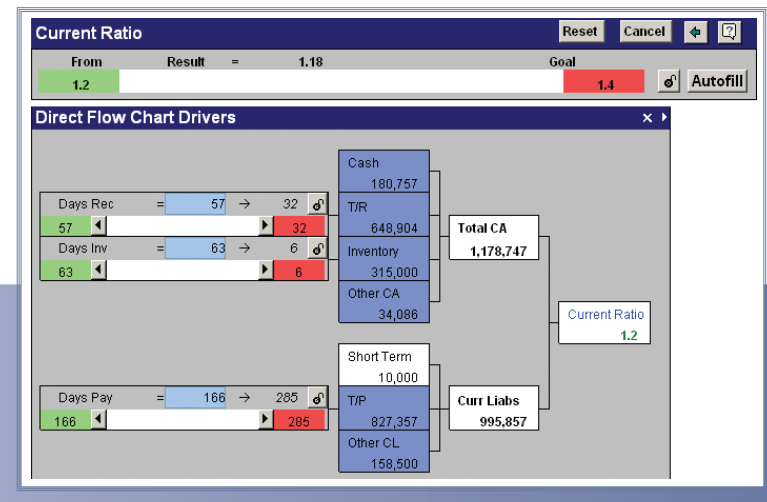
From the Scenarios toolbar, link to the full Trial Balance and the Assign Mapping dialog in Working Papers. Enter any data or driver amounts that are not available in the client file. Display and flag changes when you create a scenario.

The Flow Chart button displays a dialog that allows you to review a flow chart for any analytics you select. The flow chart is displayed in a split screen view. Alternatively, a flow chart can be reviewed by double clicking on the analytics title directly.



### Scenario Solver for Goal Seeking

With Scenario Solver you can set goals for various analytical indicators then adjust the driver values needed to reach these goals. Essentially you are working backwards from a result using different mixes of driver values.



## **Analytics and Drivers**

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CaseWare Scenarios provides you with performance measures that can be used in determining goals and setting scenarios.

- Current Ratio
- Working Cap %
- Quick Ratio
- Cash Flow
- Gross Profit Margin
- EBIT Margin
- Profitability %
- Return on Investment
- EPS
- Debt Ratio
- Owners Equity
- Times Interest Earned
- Debt
- Asset Turnover
- Break-Even
- Revenue/Employee\*
- Revenue/Area\*
- Return/Customer\*
- P/E Valuation\*

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*\* = Items are non-financial measures*



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